

# THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

November 28, 2011

The Regents of the University of California met on the above date by teleconference at the following locations: UCSF–Mission Bay Community Center, San Francisco; Activities and Recreation Center Ballroom, Davis campus; James West Alumni Center, Los Angeles campus; Kolligian Library, Room 232, Merced campus.

Present: Regents Blum, Crane, De La Peña, Gould, Hallett, Island, Kieffer, Lansing, Marcus, Newsom, Reiss, Ruiz, Schilling, Varner, Wachter, Yudof, and Zettel

In attendance: Regents-designate Mendelson and Rubenstein, Faculty Representatives Anderson and Powell, Secretary and Chief of Staff Kelman, Associate Secretary Shaw, General Counsel Robinson, Chief Investment Officer Berggren, Provost Pitts, Executive Vice President Brostrom, Chief Financial Officer Taylor, Senior Vice Presidents Dooley and Stobo, Vice Presidents Darling, Duckett, Lenz, and Sakaki, Chancellors Block, Blumenthal, Drake, Fox, Leland, White, and Yang, and Recording Secretary Johns

The meeting convened at 12:55 p.m. with Chairman Lansing presiding.

## 1. APPROVAL OF MINUTES OF PREVIOUS MEETING

Upon motion duly made and seconded, the minutes of the meeting of September 15 and the meetings of the Committee of the Whole of September 14 and 15, 2011 were approved, Regents Blum, Crane, De La Peña, Gould, Hallett, Island, Kieffer, Lansing, Marcus, Newsom, Reiss, Ruiz, Schilling, Varner, Wachter, Yudof, and Zettel (17) voting “aye.”<sup>1</sup>

## 2. REPORT OF THE COMMITTEE ON COMPENSATION

The Committee presented the following from its meeting of November 28, 2011:

### A. *Authorization to Amend the Definition and Parameters for the Annual Report on Executive Compensation*

The Committee recommended that the President be authorized to modify the definition and parameters of the Annual Report on Executive Compensation to provide increased transparency and accountability, consistent with the recommendations of the Task Force on UC Compensation, Accountability, and Transparency and associated Regents policy.

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<sup>1</sup> Roll call vote required by the Bagley-Keene Open Meeting Act [Government Code §11123(b)(1)(D)] for all meetings held by teleconference.

**B. *Individual Compensation Actions***

- (1) ***Establishment and Slotting of a New Position in the Senior Management Group – Chief Strategy Officer, UC Davis Health System, Davis Campus***

**Background to Recommendation**

The Davis campus requested approval to establish a new position: Chief Strategy Officer, UC Davis Health System. The position would have responsibility for both the Medical Center and the School of Medicine. The need for a dedicated Chief Strategy Officer is necessitated by the impending changes in the health care environment created by passage of health care reform legislation. This position will be charged with proactively addressing the myriad of new and unique challenges associated with economic sustainability and patient care initiatives facing the health care industry.

The Chief Strategy Officer will drive innovative thinking to successfully implement the Health System's strategic plan and will work with and across all departments and divisions to establish specific plans, deliverables and measurable objectives. The Chief Strategy Officer will also explore opportunities for new or improved revenue opportunities and strategic partnerships, and how to position the organization to best serve their regional, national, and global communities.

The campus requires a candidate with proven leadership in the development, communication, and execution of strategic plans and initiatives in a complex, changing environment. This will include expertise in identify emerging trends to support the vision and mission of the UC Davis Health System.

The proposed slotting of the position is SLCG Grade 109 (Minimum \$214,700, Midpoint \$274,300, Maximum \$333,700) which aligns with the range of base pay opportunities prevalent in the market.

**Recommendation**

The Committee recommended approval of the following:

- a. Establishment and slotting of a new position within the Senior Management Group – Chief Strategy Officer, UC Davis Health System, Davis campus.

- b. Slotting of the position at SLCG Grade 109 (Minimum \$214,700, Midpoint \$274,300, Maximum \$333,700), to be funded by UC Davis Health System revenue.
- c. This appointment is at 100 percent time.

### COMPETITIVE ANALYSIS

BASE SALARY MARKET PERCENTILES					
Percentiles	25th	50th	Mean	75th	90th
Market Data	\$183,397	\$247,220	\$268,109	\$328,948	\$468,356

This recommendation and final action will be released to the public as required in accordance with the standard procedures of the Board of Regents.

**Submitted by:** UC Davis Chancellor Katehi  
**Reviewed by:** President Yudof  
 Committee on Compensation Chair Ruiz  
 Office of the President, Human Resources

- (2) *Preemptive Retention Adjustment for Vincent L. Johnson as Chief Operating Officer, UC Davis Health System, Davis Campus*

#### Background to Recommendation

Approval was requested for a preemptive 23 percent (\$103,500) retention salary increase for Vincent L. Johnson as Chief Operating Officer of the UC Davis Medical Center, Davis campus. This would increase Mr. Johnson's base salary from \$450,000 to \$553,500, which is 6.8 percent below the salary range maximum. This position is funded exclusively from UC Davis Medical Center clinical revenue.

This request was in response to a recent recruitment effort by a major competing academic health center where the base salary offer is anticipated to be in excess of \$650,000. Mr. Johnson's position is slotted at SLCG Grade 114 (Minimum \$372,900, Midpoint \$483,400, Maximum \$593,800).

Mr. Johnson reports to the Chief Executive Officer and is a member of the UC Davis Medical Center's executive leadership team. He has served as Chief Operating Officer, UC Davis Medical Center, since October 2008 with responsibility for integrating the Health System's strategic goals into efficient day-to-day operations at the Medical Center and its outpatient offices.

Mr. Johnson successfully guided the transition of several large clinical departments into the Surgery and Emergency Services Pavilion and has recently taken the lead on key supply chain management initiatives to enhance patient experiences while improving efficiencies and reducing supply chain costs. His leadership and vision are critical to the UC Davis Health System's mission of education, patient care, research, and public service.

### Recommendation

The Committee recommended approval of the following items in connection with a preemptive retention adjustment for Vincent L. Johnson as Chief Operating Officer, UC Davis Health System, Davis campus:

- a. Per policy, a retention increase of 23 percent (\$103,500), resulting in an increase in base salary from \$450,000 to \$553,500 annually.
- b. Continued slotting at SLCG Grade 114 (Minimum \$372,900, Midpoint \$483,400, Maximum \$593,800).
- c. Per policy, a five percent monthly contribution to the Senior Management Supplemental Benefit Program.
- d. Per policy, continued eligibility to participate in the Clinical Enterprise Management Recognition Plan, with a target award of 15 percent of base salary (\$83,025) and a maximum potential award of 25 percent of base salary (\$138,375). Actual award will be determined based on performance against pre-established goals and objectives.
- e. Per policy, standard pension and health and welfare benefits and standard senior management benefits (including senior management life insurance and executive salary continuation for disability).

### COMPARATIVE ANALYSIS

#### Recommended Compensation

**Effective Date:** Upon approval

**Annual Base Salary\*:** \$553,500

**Clinical Enterprise Management Recognition Plan (CEMRP):** \$83,025  
(at 15 percent target rate)

**Base Salary Plus Target Cash Incentive Compensation\*\*:** \$636,525

**Grade Level:** SLCG Grade 114

(Minimum \$372,900, Midpoint \$483,400, Maximum \$593,800)

**Budget &/or Prior Incumbent Data****Title:** Chief Operating Officer – UC Davis Health System**Annual Base Salary:** \$450,000**Clinical Enterprise Management Recognition Plan (CEMRP):**  
\$67,500 (at 15 percent target rate)**Base Salary Plus Total Cash Incentive Compensation:** \$517,500**Grade Level:** SLCG Grade 114

(Minimum \$372,900, Midpoint \$483,400, Maximum \$593,800)

**COMPETITIVE ANALYSIS**

Percentiles	*BASE SALARY MARKET PERCENTILES					**BASE SALARY PLUS TARGET INCENTIVES/BONUSES MARKET PERCENTILES				
	25th	50th	Mean	75th	90th	25th	50th	Mean	75th	90th
Market Data	\$495.6	\$596.2	\$593.5	\$688.3	\$821.8	\$579.0	\$734.8	\$814.7	\$1,004.0	\$1,333.0
% Difference from Market	+11.7%	-7.2%	-6.7%	-19.6%	-32.6%	+9.9%	-13.4%	-21.9%	-36.6%	-52.2%

The compensation described above shall constitute the University's total commitment until modified by the Regents and shall supersede all previous oral and written commitments. Compensation recommendations and final actions will be released to the public as required in accordance with the standard procedures of the Board of Regents.

**Submitted by:** UC Davis Chancellor Katehi  
**Reviewed by:** President Yudof  
 Committee on Compensation Chair Ruiz  
 Office of the President, Human Resources

- (3) *Appointment of and Compensation for Lynda Rogers as Dean – University Extension, Santa Cruz Campus*

**Background to Recommendation**

The Santa Cruz campus requested approval for the appointment of and compensation for Lynda Rogers as Dean – University Extension, effective January 1, 2012.

This appointment was the outcome of a comprehensive national search by a campus committee of faculty, staff, and administrators from the UC Santa Cruz general campus and University Extension. Additional members of the Santa Cruz campus, UC Santa Cruz Extension, and the wider continuing education community were also consulted.

The campus requested a 13.8 percent increase which would adjust Ms. Rogers' base salary for her current term appointment from \$145,000 to \$165,000. The proposed base salary is 18.7 percent below the market median of \$203,012. This position is funded from University Extension revenues.

#### Recommendation

The Committee recommended approval of the following items in connection with the appointment of and compensation for Lynda Rogers as Dean – University Extension, Santa Cruz campus:

- a. Appointment of Lynda Rogers as Dean – University Extension, Santa Cruz campus.
- b. Per policy, annual base salary of \$165,000 at SLCG Grade 104 (Minimum \$123,800, Midpoint \$155,600, Maximum \$187,500).
- c. Per policy, a five percent monthly contribution to the Senior Management Supplemental Benefit Program.
- d. Per policy, standard pension and health and welfare benefits and standard senior management benefits (including senior management life insurance and executive salary continuation for disability).
- e. Per policy, eligibility to participate in the UC Home Loan Program.
- f. This appointment is at 100 percent time and, upon approval, will be effective January 1, 2012.

#### **COMPARATIVE ANALYSIS**

##### **Recommended Compensation**

**Effective Date:** January 1, 2012

**Annual Base Salary:** \$165,000

**Total Cash Compensation:** \$165,000

**Grade Level:** SLCG Grade 104

(Minimum \$123,800, Midpoint \$155,600, Maximum \$187,500)

##### **Budget &/or Prior Incumbent Data**

**Title:** Dean – University Extension (Term Appointment)

**Base Salary:** \$145,000

**Total Cash Compensation:** \$145,000

**Grade Level:** SLCG Grade 104

(Minimum \$123,800, Midpoint \$155,600, Maximum \$187,500)

### COMPETITIVE ANALYSIS

Percentiles	BASE SALARY MARKET PERCENTILES				
	25 <sup>th</sup>	50 <sup>th</sup>	Mean	75 <sup>th</sup>	90 <sup>th</sup>
Market Data	\$167,605	\$203,012	\$201,754	\$240,814	\$268,458
% Difference from Market	-1.6%	-18.7%	-18.2%	-31.5%	-38.5%

The compensation described above shall constitute the University's total commitment until modified by the Regents and shall supersede all previous oral and written commitments. Compensation recommendations and final actions will be released to the public as required in accordance with the standard procedures of the Board of Regents.

**Submitted by:** UC Santa Cruz Chancellor Blumenthal  
**Reviewed by:** President Yudof  
 Committee on Compensation Chair Ruiz  
 Office of the President, Human Resources

(4) ***Continuation of Appointment of Rehired Retiree Randolph M. Siverson as Acting University Librarian, Davis Campus***

Background to Recommendation

The Davis campus requested approval for the continuation of the appointment of Randolph M. Siverson as Acting University Librarian. This request was to continue Mr. Siverson's appointment for the period December 1, 2011 through August 31, 2012. This constitutes an exception to policy because the appointment exceeds the 12 months allowed under Regents Policy 7706, *Reemployment of UC Retired Employees into Senior Management Group and Staff Positions*.

The campus is preparing to re-launch the search for a University Librarian as the position has been substantially changed, with a greater focus on technology-based resources. The University Librarian will need the skills, knowledge, and abilities to integrate essential library functions with the best in information technology in a creative manner.

There is no change to Mr. Siverson's current base salary of \$77,400 at a 43 percent appointment rate (\$180,000 at 100 percent appointment rate); this is 27.5 percent below the market median of \$248,218 for a University Librarian.

Recommendation

The Committee recommended approval of the following items in connection with the continuation of the appointment of rehired retiree Randolph M. Siverson as Acting University Librarian, Davis campus:

- a. As an exception to policy, an extension of the appointment for Randolph M. Siverson as Acting University Librarian for another period of up to nine months, beginning December 1, 2011. This appointment will continue through August 31, 2012 or until a University Librarian is hired, if that occurs prior to August 31, 2012. This constitutes an exception to policy because the appointment exceeds the 12 months allowed under Regents Policy 7706, *Reemployment of UC Retired Employees into Senior Management Group and Staff Positions*.
- b. Per policy, continuation of appointment salary of \$77,400 at 43 percent appointment rate (\$180,000 at 100 percent appointment rate) at SLCG Grade 106 (Minimum \$154,200, Midpoint \$195,200, Maximum \$236,100).
- c. Per policy, Mr. Siverson has signed the UC Retirement Plan (UCRP) Retired Employee Election Form indicating that he elects to continue to receive his monthly UCRP retirement income and waives his right to accrue additional UCRP benefits and service credit during his period of reemployment.
- d. Per policy, health and welfare benefits based upon 43 percent limited-time appointment.

**COMPARATIVE ANALYSIS****Recommended Compensation**

**Effective Date:** December 1, 2011

**Annual Base Salary:** \$77,400 at 43 percent time (\$180,000 at 100 percent time)

**Total Cash Compensation:** \$77,400 at 43 percent time (\$180,000 at 100 percent time)

**Grade Level:** SLCG Grade 106

(Minimum \$154,200, Midpoint \$195,200, Maximum \$236,100)

**Budget &/or Prior Incumbent Data**

**Title:** University Librarian

**Base Salary:** \$191,300

**Total Cash Compensation:** \$191,300

**Grade Level:** SLCG Grade 106



(Minimum \$154,200, Midpoint \$195,200, Maximum \$236,100)

### COMPETITIVE ANALYSIS

Percentiles	BASE SALARY MARKET PERCENTILES				
	25th	50th	Mean	75th	90th
Market Data	\$216,900	\$248,218	\$265,802	\$302,529	\$384,738
% Difference from Market	-17.0%	-27.5%	-32.3%	-40.5%	-53.2%

The compensation described above shall constitute the University's total commitment until modified by the Regents and shall supersede all previous oral and written commitments. Compensation recommendations and final actions will be released to the public as required in accordance with the standard procedures of the Board of Regents.

**Submitted by:** UC Davis Chancellor Katehi  
**Reviewed by:** President Yudof  
 Committee on Compensation Chair Ruiz  
 Office of the President, Human Resources

- (5) *Market-Based Salary Adjustment for Wendell C. Brase as Vice Chancellor – Administrative and Business Services, Irvine Campus*

#### Background to Recommendation

The Irvine campus requested approval of a market-based salary adjustment of 9.9 percent for Wendell C. Brase as Vice Chancellor – Administrative and Business Services, effective December 1, 2011. The proposed increase would raise Mr. Brase's annual base salary from \$224,600 to \$246,835.

The proposed adjustment places Mr. Brase's base salary approximately 13.5 percent below the 50th percentile of the market. The proposed increase partially addresses market movement over the four years since Mr. Brase's last adjustment.

This action also provides recognition of Mr. Brase's value to the Irvine campus by providing innovative leadership, with 33 years of service to the UC system (13 years at UC Santa Cruz, 20 years at Irvine). He has two degrees from the Sloan School of Management, Massachusetts Institute of Technology, and is responsible for UC Irvine's administrative, financial, and business services.

Recommendation

The Committee recommended approval of the following items in connection with the market-based salary adjustment for Wendell C. Brase as Vice Chancellor – Administrative and Business Services, Irvine campus:

- a. Per policy, a market-based salary adjustment of 9.9 percent to increase base salary from \$224,600 to \$246,835, effective December 1, 2011.
- b. Continued slotting at SLCG Grade 108 (Minimum \$192,300, Midpoint \$244,900, Maximum \$297,400).
- c. Per policy, a five percent monthly contribution to the Senior Management Supplemental Benefit Program.
- d. Per policy, standard pension and health and welfare benefits and standard senior management benefits (including senior management life insurance and executive salary continuation for disability).
- e. Continued participation in the UC Home Loan Program.
- f. This appointment is at 100 percent time.

**COMPARATIVE ANALYSIS****Recommended Compensation****Effective Date:** December 1, 2011**Base Salary:** \$246,835**Total Cash Compensation:** \$246,835**Grade Level:** SLCG Grade 108

(Minimum \$192,300, Midpoint \$244,900, Maximum \$297,400)

**Budget &/or Prior Incumbent Data****Title:** Vice Chancellor – Administrative and Business Services**Base Salary:** \$224,600**Total Cash Compensation:** \$224,600**Grade Level:** SLCG Grade 108

(Minimum \$192,300, Midpoint \$244,900, Maximum \$297,400)

**COMPETITIVE ANALYSIS**

Percentiles	BASE SALARY MARKET PERCENTILES				
	25th	50th	Mean	75th	90th
Market Data	\$215.3	\$285.2	\$313.4	\$378.3	\$498.4
% Difference from Market	14.7%	-13.5%	-21.2%	-34.8%	-50.5%

The compensation described above shall constitute the University's total commitment until modified by the Regents and shall supersede all previous oral and written commitments. Compensation recommendations and final actions will be released to the public as required in accordance with the standard procedures of the Board of Regents.

**Submitted by: UC Irvine Chancellor Drake**  
**Reviewed by: President Yudof**  
**Committee on Compensation Chair Ruiz**  
**Office of the President, Human Resources**

- (6) *Market-Based Salary Adjustment and Re-slotting for Meredith Michaels as Vice Chancellor – Planning and Budget, Irvine Campus*

Background to Recommendation

The Irvine campus requested approval of a market-based salary adjustment of 9.9 percent for Meredith Michaels as Vice Chancellor – Planning and Budget, effective December 1, 2011. The proposed adjustment will increase Ms. Michaels' annual base salary from \$225,000 to \$247,275.

The proposed adjustment moderately improves Ms. Michaels' position to market, placing her base salary approximately 8.7 percent behind the 50th percentile. Her salary continues to lag the market due to the lack of a merit program for Senior Management Group members.

This action also provides recognition of the value Ms. Michaels contributes with her experience as a seasoned administrator and expertise in University budget matters. She has over 25 years of UC service, with experience at three UC campuses and the Office of the President. Her role is of critical importance to UC Irvine.

In coordination with the proposed salary adjustment, the campus requests that the position of Vice Chancellor – Planning and Budget be re-slotted from SLCG Grade 107 to SLCG Grade 108.

Recommendation

The Committee recommended approval of the following items in connection with the market-based salary adjustment and re-slotting for Meredith Michaels as Vice Chancellor – Planning and Budget, Irvine campus:

- a. Re-slotting of the position of Vice Chancellor – Planning and Budget from SLCG Grade 107 (Minimum \$172,300, Midpoint \$218,700, and Maximum \$265,000) to SLCG Grade 108 (Minimum \$192,300, Midpoint \$244,900, and Maximum \$297,400).
- b. Per policy, a market-based salary adjustment of 9.9 percent from \$225,000 to \$247,275, effective December 1, 2011.
- c. Per policy, a five percent monthly contribution to the Senior Management Supplemental Benefit Program.
- d. Per policy, standard pension and health and welfare benefits and standard senior management benefits (including senior management life insurance and executive salary continuation for disability).
- e. Continued participation in the UC Home Loan Program.
- f. This appointment is at 100 percent time.

**COMPARATIVE ANALYSIS****Recommended Compensation**

**Effective Date:** December 1, 2011

**Base Salary:** \$247,275

**Total Cash Compensation:** \$247,275

**Grade Level:** SLCG Grade 108

(Minimum \$192,300, Midpoint \$244,900, Maximum \$297,400)

**Budget &/or Prior Incumbent Data**

**Title:** Vice Chancellor – Planning and Budget

**Base Salary:** \$225,000

**Total Cash Compensation:** \$225,000

**Grade Level:** SLCG Grade 107

(Minimum \$172,300, Midpoint \$218,700, Maximum \$265,000)

**COMPETITIVE ANALYSIS**

<b>BASE SALARY MARKET PERCENTILES</b>					
<b>Percentiles</b>	<b>25th</b>	<b>50th</b>	<b>Mean</b>	<b>75th</b>	<b>90th</b>
Market Data	\$210.9	\$270.9	\$279.5	\$304.7	\$387.1
% Difference from Market	17.3%	-8.7%	-11.5%	-18.9%	-36.1%

The compensation described above shall constitute the University's total commitment until modified by the Regents and shall supersede all previous oral and written commitments. Compensation recommendations and final actions will be released to the public as required in accordance with the standard procedures of the Board of Regents.

**Submitted by:** UC Irvine Chancellor Drake  
**Reviewed by:** President Yudof  
 Committee on Compensation Chair Ruiz  
 Office of the President, Human Resources

- (7) ***Title Change, Re-slotting, and Salary Adjustment for Steven A. Olsen as Vice Chancellor and Chief Financial Officer, Los Angeles Campus***

Background to Recommendation

The Los Angeles campus requested approval of a 9.9 percent salary adjustment for Steven A. Olsen as Vice Chancellor and Chief Financial Officer. This will adjust Mr. Olsen's current salary from \$288,300 to \$316,842.

Concurrent with this adjustment, the campus proposed re-slotting Mr. Olsen's position from SLCG Grade 109 to SLCG Grade 110, and changing his title from Vice Chancellor – Finance, Budget and Capital Programs to Vice Chancellor and Chief Financial Officer, Los Angeles campus.

In this expanded role, Mr. Olsen will continue to carry out all the responsibilities of his current position, which include academic planning and budget, analysis and information management, capital programs, audit and advisory services, administrative policies and compliance, and space management and analysis, as well as leadership of UCLA's enterprise risk management project.

In addition, Mr. Olsen will direct the establishment of a campus treasury to manage and invest UCLA's cash resources and to plan and manage campus debt. He will serve on the board of the newly formed UCLA

Investment Company and as Chair of its investment steering committee. This role is a key element in the development of the UCLA Foundation's investment policy and oversight of the Investment Company's personnel and practices.

Mr. Olsen will also assume responsibility for several initiatives intended to strengthen overall campus financial leadership and strategy and play significantly expanded roles in UCLA's administrative restructuring, physical asset planning and management, information technology governance, and investment. He will continue to be a key participant in various systemwide initiatives such as the President's Budget Rebenching Committee, a joint administration-Academic Senate body charged with proposing a methodology for allocating State funds to campuses.

The proposed adjustments are in recognition of Mr. Olsen's expanded role and additional responsibilities, the size and scope of the UCLA campus, as well as the experience and performance of the incumbent.

#### Recommendation

The Committee recommended approval of the following items in connection with the title change, re-slotting, and salary adjustment for Steven A. Olsen as Vice Chancellor and Chief Financial Officer, Los Angeles campus:

- a. Change in title from Vice Chancellor – Finance, Budget and Capital Programs to Vice Chancellor and Chief Financial Officer.
- b. Re-slotting of the position from SLCG Grade 109 (Minimum \$214,700, Midpoint \$274,300, Maximum \$333,700) to SLCG Grade 110 (Minimum \$239,700, Midpoint \$307,200, Maximum \$374,500).
- c. Per policy, a salary adjustment of 9.9 percent for an annual base salary of \$316,842.
- d. Per policy, continuation of a five percent monthly contribution to the Senior Management Supplemental Benefit Program.
- e. Per policy, continuation of standard pension and health and welfare benefits and standard senior management benefits (including senior management life insurance and executive salary continuation for disability).
- f. Continued appointment at 100 percent time and effective upon approval.

**COMPARATIVE ANALYSIS****Recommended Compensation****Effective Date:** Upon approval**Base Salary:** \$316,842**Total Cash Compensation:** \$316,842**Grade Level:** SLCG Grade 110

(Minimum \$239,700, Midpoint \$307,200, Maximum \$374,500)

**Budget &/or Prior Incumbent Data****Title:** Vice Chancellor – Finance, Budget and Capital Programs**Base Salary:** \$288,300**Total Cash Compensation:** \$288,300**Grade Level:** SLCG Grade 109

(Minimum \$214,700, Midpoint \$274,300, Maximum \$333,700)

**COMPETITIVE ANALYSIS**

Percentiles	BASE SALARY MARKET PERCENTILES				
	25th	50th	Mean	75th	90th
Market Data	\$289.4	\$329.5	\$368.1	\$423.6	\$519.8
% Difference from Market	9.5%	-3.8%	-13.9%	-25.2%	-39.1%

The compensation described above shall constitute the University's total commitment until modified by the Regents and shall supersede all previous oral and written commitments. Compensation recommendations and final actions will be released to the public as required in accordance with the standard procedures of the Board of Regents.

**Submitted by:** UCLA Chancellor Block  
**Reviewed by:** President Yudof  
 Committee on Compensation Chair Ruiz  
 Office of the President, Human Resources

- (8) *Term Appointment of and Stipend for Joseph I. Castro as Vice Chancellor – Student Academic Affairs and Interim Dean – Graduate Division, San Francisco Campus*

**Background to Recommendation**

UCSF sought approval for a term appointment and stipend for UCSF Vice Chancellor – Student Academic Affairs Joseph I. Castro as Interim Dean – Graduate Division, effective October 1, 2011 through June 30, 2012, or until the appointment of a new dean, whichever occurs first. The campus

requested an annual stipend of \$17,625, a 7.5 percent increase to Mr. Castro's current annual base salary of \$235,000, during this term appointment and for two months after the appointment of the new dean so that there is an overlap in service for transition of duties. Funding for the proposed stipend would come from State funds.

This request followed the retirement of the previous dean of the Graduate Division on September 30, 2011. Because the position is an academic one, and Mr. Castro's primary appointment is in the Senior Management Group, approval of the Regents is required for this term appointment and stipend.

Mr. Castro will continue to retain full responsibility for his primary appointment as UCSF Vice Chancellor – Student Academic Affairs. A search committee hopes to identify a candidate for the position of Graduate Division dean within the next several months.

With the addition of the proposed 7.5 percent stipend, Mr. Castro's annual salary would increase to \$252,625 in recognition of the increased scope of his temporary responsibilities. An annual salary of \$252,625 is 15.5 percent above the midpoint for SLCG Grade 107 (\$218,700). A stipend expenditure of \$17,625, when compared with the salary of the former Interim Dean – Graduate Division (\$200,000), represents a cost-efficient and appropriate approach to ensure the continuity of comprehensive Graduate Division management and administration during this interim period.

#### Recommendation

The Committee recommended approval of the following items in connection with the term appointment of and stipend for Joseph I. Castro as Interim Dean – Graduate Division, San Francisco campus and his continuing career appointment as Vice Chancellor – Student Academic Affairs:

- a. Per policy, while serving as Interim Dean – Graduate Division and for two months following the appointment of a new dean to allow for an overlap in service for transition of duties, a stipend of 7.5 percent (\$17,625) in addition to the base salary of \$235,000 for an annual salary of \$252,625, with continued slotting in SLCG Grade 107 (Minimum \$172,300, Midpoint \$218,700, Maximum \$265,000).
- b. Per policy, a continued five percent monthly contribution to the Senior Management Supplemental Benefit Program, which includes both annual base salary and stipend.



- c. Continued appointment at 100 percent time.
- d. As an exception to policy, the term appointment as Interim Dean – Graduate Division will be effective October 1, 2011 through June 30, 2012, or until the appointment of a new dean, whichever occurs first.
- e. Per policy, standard pension and health and welfare benefits and standard senior management benefits (including senior management life insurance and executive salary continuation for disability).
- f. Per policy, continued eligibility to participate in the UC Home Loan Program, Mortgage Origination Program (MOP), and continued eligibility for a Supplemental Home Loan Program (SHLP) allocation up to \$50,000, repayable over ten years at a fixed interest rate of three percent, in compliance with all University/campus normal program parameters.

### COMPARATIVE ANALYSIS

#### **Recommended Compensation**

**Effective Date:** October 1, 2011

**Base Salary:** \$235,000

**Stipend:** \$17,625

**Total Cash Compensation:** \$252,625

**Grade Level:** SLCG Grade 107

(Minimum \$172,300, Midpoint \$218,700, Maximum \$265,000)

#### **Budget &/or Prior Incumbent Data**

**Title:** Dean – Graduate Division

**Base Salary:** \$200,000

**Total Cash Compensation:** \$200,000

**Grade Level:** Not applicable; academic position/title

### COMPETITIVE ANALYSIS

There are no competitive market data for this combined position.

The compensation described above shall constitute the University's total commitment until modified by the Regents and shall supersede all previous oral and written commitments. Compensation recommendations and final actions will be released to the public as required in accordance with the standard procedures of the Board of Regents.

**Submitted by:** UCSF Chancellor Desmond-Hellmann  
**Reviewed by:** President Yudof  
Committee on Compensation Chair Ruiz  
Office of the President, Human Resources

(9) *Market-Based Salary Adjustments for Six Incumbents Who Hold Appointments as Chief Campus Counsel*

Background to Recommendation

The President recommended approval of market-based salary adjustments for the following six incumbents who hold an appointment as Chief Campus Counsel: Marcia J. Canning (San Francisco), Michele Coyle (Riverside), Steven A. Drown (Davis), Diane F. Geocarlis (Irvine), Daniel Park (San Diego), and Carole R. Rossi (Santa Cruz). Funding for this action would come entirely from State funds.

The proposed salary adjustments are the second phase of adjustments previously discussed with the Regents in 2008. These adjustments are designed to bring the compensation for these attorneys closer to their market peers; the market median salary now stands at \$256,700 and all salary recommendations in this item fall below this median. The Regents approved the first phase of adjustments in September 2008.

The second phase of adjustments was originally intended to be recommended to the Regents for approval in July 2009. Given the University's financial crisis, however, those market adjustments as well as any merit increases for Senior Management Group (SMG) members were put on hold, which has caused the salaries of these attorneys to fall further behind those of their market peers. Meanwhile, the workload of these attorneys and others in the Office of the General Counsel (OGC) increased as OGC made a concerted effort to handle more legal matters internally and thereby reduce the University's outside counsel fees. Savings in outside counsel fees as a result of this and several other OGC initiatives have totaled \$19.6 million between fiscal years 2008 and 2010.

Regental approval for these salary adjustments is required because these six incumbents are members of the SMG. Notably, market adjustments have already been made for non-SMG attorneys based in Oakland and at the campuses and medical centers, resulting in compression between these six incumbents and their direct reports. Two incumbents now have a base salary lower than a direct report. Therefore, the salary adjustments proposed for these six incumbents are not only necessary to bring their salaries more in line with their market peers but also to address the internal inequities created by this salary compression.

Mercer Human Resources Consulting recommended that the market data for attorneys in the role of Deputy Chief Counsel/Chief Campus Counsel compiled in October 2010 would be the appropriate benchmark to use for University of California attorneys in the role of Chief Campus Counsel. Because these six incumbents are not eligible to receive any form of incentive compensation, it is appropriate to compare their base salaries to market salaries, as well as to the market total cash compensation of their peers.

The current and proposed compensation information for each of these incumbents is as follows:

**Marcia J. Canning, Chief Campus Counsel and Associate General Counsel (San Francisco):** The proposed base salary of \$255,000 represents an 8.9 percent increase over Ms. Canning's current base salary of \$234,210. In addition, the proposed base salary is approximately four percent above the SLCG Grade 108 midpoint of \$244,900 and approximately equal to the average base salary of \$255,166 of the other full-time attorneys at the Chief Campus Counsel and Laboratory Counsel level at the University of California.

**Michele Coyle, Chief Campus Counsel and Associate General Counsel (Riverside):** The proposed base salary of \$215,000 represents an 11.4 percent increase over Ms. Coyle's base salary of \$193,000. In addition, the proposed base salary is approximately 12 percent below the SLCG Grade 108 midpoint of \$244,900 and approximately 16 percent below the average base salary of \$255,166 of the other full-time attorneys at the Chief Campus Counsel and Laboratory Counsel level at the University of California.

**Steven A. Drown, Chief Campus Counsel and Associate General Counsel (Davis):** The proposed base salary of \$250,000 represents a 21.9 percent increase over Mr. Drown's base salary of \$205,045. In addition, the proposed base salary is approximately two percent above the SLCG Grade 108 midpoint of \$244,900 and approximately 2.5 percent below the average base salary of \$255,166 of the other full-time attorneys at the Chief Campus Counsel and Laboratory Counsel level at the University of California.

**Diane F. Geocaris, Chief Campus Counsel and Associate General Counsel (Irvine):** The proposed base salary of \$255,000 represents a 14.3 percent increase over Ms. Geocaris' base salary of \$223,045. In addition, the proposed base salary is approximately four percent above the SLCG Grade 108 midpoint of \$244,900 and approximately equal to the average base salary of \$255,166 of the other full-time attorneys at the

Chief Campus Counsel and Laboratory Counsel level at the University of California.

**Daniel Park, Chief Campus Counsel and Associate General Counsel (San Diego):** The proposed base salary of \$250,000 represents a 6.4 percent increase over Mr. Park's base salary of \$235,000. In addition, the proposed base salary is approximately two percent above the SLCG Grade 108 midpoint of \$244,900 and is approximately 2.5 percent below the average base salary of \$255,166 of the other full-time attorneys at the Chief Campus Counsel and Laboratory Counsel level at the University of California.

**Carole R. Rossi, Chief Campus Counsel and Associate General Counsel (Santa Cruz):** The proposed base salary of \$215,000 represents a 13.9 percent increase over Ms. Rossi's base salary of \$188,754. In addition, the proposed base salary is approximately 12 percent below the SLCG Grade 108 midpoint of \$244,900 and is approximately 16 percent below the average base salary of \$255,166 of the other full-time attorneys at the Chief Campus Counsel and Laboratory Counsel level at the University of California.

These six incumbents have provided outstanding service and advice to their campus leadership on a wide range of matters, including the most sensitive legal and political issues. Four of them are responsible for providing legal counsel to a medical center in addition to an academic campus. They have also made valuable contributions to the work of the Office of General Counsel. It is imperative that the University retain these attorneys, given their demonstrated talent and invaluable experience.

These incumbents have a dual reporting relationship to the General Counsel and their location's Chancellor. Each of those Chancellors and the General Counsel fully support the proposed market-based salary adjustments.

#### Recommendation

The Committee recommended approval of the following items in connection with the market-based salary adjustments for the six incumbents listed in the table below who hold appointments as Chief Campus Counsel:

	Current Base Salary	Proposed Base Salary	Percentage Increase	50th Percentile Market Base Salary	Percentage Difference	50th Percentile Market TCC	Percentage Difference between Proposed Base Salary and 50th Percentile Market TCC
Canning, Marcia J. (San Francisco)	\$234,210	\$255,000	8.9%	\$256,700	-0.7%	\$345,700	-26.2%
Coyle, Michele (Riverside)	\$193,000	\$215,000	11.4%	\$256,700	-16.2%	\$345,700	-37.8%
Drown, Steven A. (Davis)	\$205,045	\$250,000	21.9%	\$256,700	-2.6%	\$345,700	-27.7%
Geocaris, Diane F. (Irvine)	\$223,045	\$255,000	14.3%	\$256,700	-0.7%	\$345,700	-26.2%
Park, Daniel (San Diego)	\$235,000	\$250,000	6.4%	\$256,700	-2.6%	\$345,700	-27.7%
Rossi, Carole R. (Santa Cruz)	\$188,754	\$215,000	13.9%	\$256,700	-16.2%	\$345,700	-37.8%

- a. Continued slotting in SLCG Grade 108 (Minimum \$192,300, Midpoint \$244,900, Maximum \$297,400).
- b. Per policy, a five percent monthly contribution to the Senior Management Supplemental Benefit Program.
- c. As an exception to policy, these changes will be retroactive, with an effective date of July 1, 2011, the same effective date as other market-based salary adjustments for Office of the General Counsel attorneys.
- d. Per policy, standard pension and health and welfare benefits and standard senior management benefits (including senior management life insurance and executive salary continuation for disability).

The compensation described above shall constitute the University's total commitment until modified by the Regents and shall supersede all previous oral and written commitments. Compensation recommendations and final actions will be released to the public as required in accordance with the standard procedures of the Board of Regents.

**Submitted by: Vice President and General Counsel Robinson  
Executive Vice President Brostrom**  
**Reviewed by: President Yudof  
Committee on Compensation Chair Ruiz  
Office of the President, Human Resources**

Upon motion of Regent Ruiz, duly seconded, the recommendations of the Committee on Compensation were approved, Regents Blum, Crane, De La Peña, Gould, Hallett, Kieffer, Lansing, Marcus, Newsom, Reiss, Ruiz, Schilling, Varner, Wachter, Yudof, and Zettel (16) voting “aye,” and Regent Island (1) voting “no.”

### 3. **REPORT OF THE COMMITTEE ON FINANCE**

The Committee presented the following from its meeting of November 28, 2011:

A. ***Approval of University of California 2012-13 Expenditure Plan for Current Operations and 2012-13 Budget for State Capital Improvements***

- (1) The Committee recommended that the expenditure plan included in the document, *2012-13 Budget for Current Operations*, be approved as the University’s request to the State for 2012-13 funding.
- (2) The Committee reported its concurrence with the recommendation of the Committee on Grounds and Buildings to the Regents that the 2012-13 Budget for State Capital Improvements be approved.

B. ***University of California Retirement Plan – University and Member Contribution Rates Beginning in Plan Year 2013-14***

The Committee recommended that:

- (1) University contribution rates for the University of California Retirement Plan (UCRP) beginning in Plan Year 2013-14 be at the rate of 12 percent, with the University contribution rate for the historical Tier Two program (15 active members as of July 1, 2011) remaining at one half of the University contribution rate for other members.
- (2) Member contribution rates beginning in Plan Year 2013-14 for non-Safety active members on June 30, 2013 be at the rate of 6.5 percent, the rate of 7.5 percent for Safety members and remain at zero percent for the historical Tier Two program, subject to collective bargaining for represented members.
- (3) The University contributions and the member contributions for the Lawrence Berkeley National Laboratory (LBNL) segment of UCRP be made on the same basis as in (1) and (2) above, subject to the terms of the

University's contract with the Department of Energy and subject to collective bargaining for represented members at LBNL.

- (4) Authority be delegated to the Plan Administrator to amend the Plan documents as necessary to implement these changes.

C. ***Grant of Third Party Indemnity for California Coastal Commission Permit for the Lagoon Restoration Project, Santa Barbara Campus***

The Committee recommended that:

- (1) The Regents approve acceptance of risks and grant of indemnity in connection with the Santa Barbara campus' receipt of the Notice of Impending Development for the Lagoon Restoration Project from the California Coastal Commission for the Lagoon Restoration Project, which permit is conditioned on the Regents (i) assuming the risks to the project of injury or damage from hazards of storm waves, surges, bluff erosion and flooding, and (ii) indemnifying and holding harmless the Commission, its officers, agents and employees with respect to any liability arising from the Commission's approval of the project.
- (2) The President, or designee, after consultation with General Counsel, be authorized to approve and execute any documents necessary in connection with the above.

For approval of the report see item 4, below.

4. **REPORT OF THE COMMITTEE ON GROUNDS AND BUILDINGS**

The Committee presented the following from its meeting of November 28, 2011:

A. ***Approval of University of California 2012-13 Budget for State Capital Improvements and Acceptance of the 2011-21 Consolidated State and Non-State Capital Financial Plan***

The Committee recommended that:

- (1) Subject to concurrence of the Committee on Finance, the 2012-13 Budget for State Capital Improvements be approved, as presented in the document titled *2011-21 Consolidated State and Non-State Capital Financial Plan*.
- (2) The *2011-21 Consolidated State and Non-State Capital Financial Plan* be accepted.

B. ***Certification of Environmental Impact Report and Approval of Amendment 2 to the UC Riverside 2005 Long Range Development Plan, Riverside Campus***

Upon review and consideration of the Environmental Impact Report (EIR), the Committee recommended that the Regents:

- (1) Certify the EIR for the UC Riverside 2005 Long Range Development Plan (LRDP) Amendment 2.
- (2) Adopt the Mitigation Monitoring Program for the Final EIR.
- (3) Adopt the Statement of Overriding Considerations included in the Findings.
- (4) Adopt the Findings pursuant to the California Environmental Quality Act.
- (5) Approve Amendment 2 to the UC Riverside 2005 LRDP.

[The Environmental Impact Report, Mitigation Monitoring Program, and Findings were mailed to Regents in advance of the meeting, and copies are on file in the Office of the Secretary and Chief of Staff.]

C. ***Approval of the Budget, Approval of External Financing, Certification of Environmental Impact Report, and Approval of Design, Lower Sproul Projects, Berkeley Campus***

- (1) The Committee recommended that:
  - a. The 2011-12 Budget for Capital Improvements and the Capital Improvement Program be amended as follows:

From: Berkeley – Lower Sproul Projects – preliminary plans – \$7,098,000 from campus funds.

To: Berkeley – Lower Sproul Projects – preliminary plans, working drawings, construction and equipment – \$193,000,000, from external financing supported by Lower Sproul Plaza Fee (\$95,300,000), external financing supported by campus funds (\$84,700,000), Life Safety Fee (\$10,000,000), Lower Sproul Plaza Fee (\$2,000,000), and campus funds (\$1,000,000).
  - b. The President be authorized to obtain external financing in an amount not to exceed \$180,000,000 to finance the Lower Sproul Projects, subject to the following conditions:



- i. Interest only, based on the amount drawn down, shall be paid on the outstanding balance during the construction period.
    - ii. As long as the debt is outstanding, the general revenues of the Berkeley campus shall be maintained in amounts sufficient to pay the debt service and to meet the related requirements of the authorized financing.
    - iii. The general credit of the Regents shall not be pledged.
  - c. The President be authorized to obtain standby financing not to exceed \$4,000,000 for the Lower Sproul Projects subject to the following conditions:
    - i. Interest only, based on the amount drawn down, shall be paid on the outstanding balance during the construction period.
    - ii. Financing documentation shall require that the repayment of standby financing shall be primarily from the Life Safety Fee. In addition, the general revenues of the Berkeley campus shall be maintained in amounts sufficient to pay the debt service and to meet the related requirements of the authorized financing.
    - iii. The general credit of the Regents shall not be pledged.
  - d. The President be authorized to execute all documents necessary in connection with the above.
- (2) Upon review and consideration of the environmental consequences of the proposed Lower Sproul Projects, the Committee reported its:
  - a. Certification of the Subsequent Environmental Impact Report to the UC Berkeley 2020 Long Range Development Plan Environmental Impact Report.
  - b. Approval of the Mitigation Monitoring and Reporting Program.
  - c. Approval of the Findings.
  - d. Approval of the design of the Lower Sproul Projects.
  - e. The University will evaluate whether the Subsequent Environmental Impact Report for the Lower Sproul Projects has adequately evaluated any impacts the Future Lower Sproul

Improvement Program may have, and will take separate action to approve the design of those elements.

[California Environmental Quality Act documentation and Findings were mailed to Regents in advance of the meeting, and copies are on file in the Office of the Secretary and Chief of Staff.]

Upon motion of Regents Varner and Hallett, duly seconded, the recommendations of the Committees on Finance and Grounds and Buildings were approved, Regents Blum, Crane, De La Peña, Gould, Hallett, Island, Kieffer, Lansing, Marcus, Newsom, Reiss, Ruiz, Schilling, Varner, Wachter, Yudof, and Zettel (17) voting “aye.”

## 5. **REPORT OF INTERIM ACTIONS**

Secretary and Chief of Staff Kelman reported that, in accordance with authority previously delegated by the Regents, interim action was taken on routine or emergency matters as follows:

- A. The Chairman of the Board and the Chair of the Committee on Governance approved the following recommendation:

***Appointment of Regent to Standing Committee***

That Regent Kieffer be appointed to the Committee on Finance, effective immediately, through June 30, 2012.

- B. The Chairman of the Board, the Chair of the Committee on Grounds and Buildings, and the President of the University approved the following recommendation:

***Amendment of the Budget for Capital Improvements and the Capital Improvement Program and Determination of California Environmental Quality Act Conformance, Phase 1 of the University House Rehabilitation Project, San Diego Campus***

Based on previous review and consideration of the previously certified University House Rehabilitation Project Environmental Impact Report (July 2011):

- (1) Amendment of the 2011-12 Budget for Capital Improvements and the Capital Improvement Program as follows:

From: San Diego: Phase 1 of the University House Rehabilitation – preliminary plans, working drawings, and construction for the site remediation components – \$1,500,000 to be funded from gift funds earmarked for the University House Rehabilitation project.

To: San Diego: Phase 1 of the University House Rehabilitation – preliminary plans, working drawings, and construction – \$2,897,000 to be funded from gift funds earmarked for the University House Rehabilitation project.

- (2) Determination that the above proposed action complied with the California Environmental Quality Act based on the July 2011 Environmental Impact Report and affirm and re-approve the Findings and Statement of Overriding Considerations certified and adopted by the Committee on Grounds and Buildings in connection with the approval of Phase 1 of the University House Rehabilitation Project that includes: slope stabilization to address life safety issues associated with land erosion and to protect further deterioration of this University asset, while protecting cultural, archaeological, and historical resources.
- (3) The President be authorized to execute all documents necessary in connection with the above.

C. The Vice Chair of the Board, the Chair of the Committee on Finance, and the President of the University approved the following recommendation:

***Approval to Execute Interest Rate Swaps to Fix Variable Rate Interest Payments to Fixed Payments for a Portion of the University's General Revenue Bonds and a Portion of the Commercial Paper Program***

Approval of the President's execution of the proposed interest rate swap transaction as follows:

- (1) Execute interest rate swaps for \$500 million to hedge variable interest rate exposure on such portion of the University's General Revenue Bonds in such amounts and with such counterparties as the CFO shall determine in accordance with the Interest Rate Swap Guidelines approved at the Regents' July 13, 2011 meeting and attached as Attachment 1 (the Guidelines) and \$500 million to hedge variable interest rate exposure on the University's Commercial Paper Program related to the University's investment in the State Agency Investment Fund (dated September 1, 2011 California Government Code Section 16330). The swaps will be executed under the interest rate swap agreements secured by a parity lien on the University's general revenues.
- (2) The swaps will only be procured in a manner which is consistent with the Guidelines.
- (3) The President authorizes the Chief Financial Officer, in consultation with the Vice President and General Counsel, to take all necessary actions related to the execution of the interest rate swaps including approval,

execution and delivery of all necessary or appropriate financing documents.

- D. The Chair of the Committee on Finance and the President of the University approved the following recommendation:

***Grant of Third Party Indemnity to Obtain California Coastal Commission Permit for the University House Rehabilitation Project, San Diego Campus***

- (1) In connection with the campus' receipt from the California Coastal Commission (Commission) of a Coastal Development Permit for the rehabilitation of University House (Permit), which Permit is conditioned on the Regents assuming liability for, and indemnifying the Coastal Commission with respect to the Commission's approval of the project against liability arising from any damage due to, the hazards from hillside erosion and earth movement, the Regents approve acceptance of such liability and grant of indemnity.
- (2) The President, or designee, after consultation with General Counsel, be authorized to approve and execute any documents necessary in connection with the above.

- E. The Chair of the Committee on Compensation and the President of the University approved the following recommendations:

- (1) ***Appointment of and Compensation for Thomas A. Parham as Vice Chancellor – Student Affairs, Irvine Campus***

Background to Recommendation

The Irvine campus requested approval under interim authority for the appointment of and compensation for Thomas A. Parham as Vice Chancellor – Student Affairs effective immediately upon approval. Funding of this position at \$215,000 annually would come exclusively from State funds. It was necessary to appoint Mr. Parham prior to the next Regents' meeting in order to establish permanent leadership in this vital position before the start of the new academic year.

The campus completed extensive recruiting efforts, including a comprehensive national search and interview process, and Mr. Parham emerged as the most qualified candidate.

The Vice Chancellor – Student Affairs plays an integral role in Irvine's executive management team. The Vice Chancellor is responsible for the development and administration of Student Affairs. Additionally, the Vice Chancellor is accountable for the effective operation of education

development, enrollment management, student financial support, undergraduate and graduate housing, counseling and health services, student activities, campus recreation, and auxiliary enterprises.

Mr. Parham has been serving as Interim Vice Chancellor – Student Affairs since September 2010. He possesses the exceptional administrative and leadership abilities that the Vice Chancellor – Student Affairs position demands. He has led several strategic initiatives and continues to move the campus forward. Mr. Parham has 27 years of dedicated service at UC Irvine, most recently as Assistant Vice Chancellor for Counseling and Health Services and as an adjunct faculty member. He previously served as Counseling Center Director and Director of the Career and Life Planning Center. Mr. Parham is an active member of UC Irvine and its surrounding communities, contributing his talents in the areas of social advocacy, community uplift, and youth empowerment. He has served as a member of Irvine's Human Relations Committee, chair of UC Irvine's Martin Luther King's symposium for 10 years, charter member and president to the 100 Black Men of America, Orange County Chapter, and past president of the National Association of Black Psychologists.

Mr. Parham holds a bachelor's degree in social ecology from UC Irvine, a master's degree in psychology from Washington University in St. Louis, and has a Ph.D. in psychology from Southern Illinois University at Carbondale.

He has been honored with numerous awards and tributes. He received the UC Irvine "Lauds and Laurels" award for staff achievement in 2003, the American Psychological Association – Division 17 – Society of Counseling Psychology Award for Lifetime Achievement in Mentoring in 2007, the 100 Black Men of America's Wimberly Award in 2008, an honorary Doctorate of Humane Letters from the Phillips Graduate Institute in 2009, and the Janet E. Helms Award for Mentorship and Scholarship in 2010.

The campus proposed annual compensation of \$215,000 at SLCG Grade 108 (Minimum \$192,300, Midpoint \$244,900, Maximum \$297,400). According to market data provided by Mercer (US) Inc., which includes data from the College and University Professional Association (CUPA) Administrative Compensation Survey, the proposed base salary is 2.9 percent below the 50th percentile market base salary of \$221,494 and 10.3 percent below the 75th percentile market base salary of \$239,794. In addition, the proposed base salary is 12.2 percent below the midpoint for SLCG Grade 108 of \$244,900 and 2.3 percent above the average base salary of \$210,089 for other vice chancellors of student affairs at other UC campuses.

Recommendation

The following items were approved in connection with the appointment of and compensation for Thomas A. Parham as Vice Chancellor – Student Affairs, Irvine campus:

- a. Per policy, an appointment salary of \$215,000 (SLCG Grade 108: Minimum \$192,300, Midpoint \$244,900, Maximum \$297,400).
- b. Per policy, a five percent monthly contribution to the Senior Management Supplemental Benefit Program.
- c. This appointment is at 100 percent time, and the actions associated with the appointment are effective upon approval.

Recommended Compensation

**Effective Date:** Upon approval

**Base Salary:** \$215,000

**Total Cash Compensation:** \$215,000

**Grade Level:** SLCG Grade 108

(Minimum \$192,300, Midpoint \$244,900, Maximum \$297,400)

**50th Percentile Market Base Salary:** \$221,494

**Percentage Difference from 50th Percentile Market Base Salary:**

2.9 percent below market

**75th Percentile Market Base Salary:** \$239,794

**Percentage Difference from 75th Percentile Market Base Salary:**

10.3 percent below market

**Funding Source:** State funds

Budget &/or Prior Incumbent Data

**Base Salary:** \$215,300

**Total Cash Compensation:** \$215,300

**Grade Level:** SLCG Grade 108

(Minimum \$192,300, Midpoint \$244,900, Maximum \$297,400)

**Funding Source:** State funds

Additional items of compensation include:

- Per policy, standard pension and health and welfare benefits and standard senior management benefits (including senior manager life insurance and executive salary continuation for disability).

The compensation described above shall constitute the University's total commitment until modified by the Regents and shall supersede all previous oral and written commitments. Compensation recommendations

and final actions will be released to the public as required in accordance with the standard procedures of the Board of Regents.

**Submitted by:** UC Irvine Chancellor Drake  
**Reviewed by:** President Yudof  
Committee on Compensation Chair Ruiz  
Office of the President, Human Resources

- (2) *Appointment of and Compensation for T. James Symons as Associate Laboratory Director, General Sciences, Lawrence Berkeley National Laboratory*

Background to Recommendation

Action under interim authority was requested to appoint T. James Symons as Associate Laboratory Director, General Sciences, Lawrence Berkeley National Laboratory (LBNL), and to increase his base salary by ten percent. Funding for this move would come exclusively from the Department of Energy (DOE). Approval of this request was urgently needed because the current incumbent, James Siegrist, will soon become Director of High Energy Physics for the DOE's Office of Science under an Intergovernmental Personnel Act assignment. The proposed compensation for Mr. Symons reflects an increase in base salary from \$252,252 to \$277,477.

Reporting to the Laboratory Director, the Associate Laboratory Director, General Sciences, is charged with coordinating across organizational lines to spearhead large-scale scientific initiatives at the Laboratory. The incumbent assists in strategic planning and serves as an exemplar of the Laboratory's culture of excellence in science and in safety. He facilitates multidisciplinary collaboration within the Laboratory and across the broader research community, helps raise the public profile of LBNL and the Department of Energy's National Laboratory system and represents the Laboratory before senior program officials in the DOE's Office of Science. The Associate Laboratory Director works collaboratively with other Associate Laboratory Directors, the Deputy Laboratory Director, the Laboratory Director and staff. Associate Laboratory Directors are appointed by the Laboratory Director from among the scientific Division Directors and retain all divisional leadership responsibilities while assuming this additional senior leadership position. Selections are based on the incumbent's experience and reputation at the Laboratory and across the DOE community, on demonstrated excellence in pioneering science and on experience and future promise in managing large-scale initiatives aligned with the strategic vision of LBNL.

Mr. Symons joined the staff of the Lawrence Berkeley National Laboratory in 1977 as a Postdoctoral Fellow. Since then, he has held scientific research and management roles and is currently Scientific Division Director, Nuclear Science Division. His research interests are in experimental nuclear physics, including nuclear structure and relativistic heavy ion collisions. As Division Director, he oversees the 88-inch Cyclotron, a Department of Energy User Facility, and is a member of the STAR (Solenoid Tracker at RHIC) experiment at the Brookhaven National Laboratory's Relativistic Heavy Ion Collider (RHIC), designed to investigate particle production from an environment similar in energy density to the early stages of the universe. He is a fellow of the American Physical Society and has served on numerous national and international panels, including the Department of Energy/National Science Foundation Nuclear Advisory Committee (NSAC), which he chaired from 2000 to 2002. During his term as NSAC chair, he led the development of a new national long-range plan for nuclear science. He is widely respected by the Laboratory, DOE, and the campus and scientific community. His experience makes him very qualified to assume this new position. He will retain all divisional leadership responsibilities for the Nuclear Science Division in addition to this additional senior leadership appointment.

The Lawrence Berkeley National Laboratory proposed that Mr. Symons receive an annual base salary of \$277,477 (LBNL Salary Grade N17: Minimum \$272,280, Midpoint \$349,812, Maximum \$427,344). According to market data provided by the Pearl Meyer Partners Executive and Senior Management Total Compensation Survey, the proposed base salary is 16.9 percent below the 50th percentile market salary of \$333,700 and 45.2 percent below the 75th percentile market salary of \$506,200. In addition, the proposed base salary is 20.7 percent below the midpoint range for Salary Grade N17 and 13.4 percent below the average base salary of \$320,384 for his Associate Laboratory Director peers at LBNL.

#### Recommendation

The following items were approved in connection with the appointment of and total compensation for T. James Symons as Associate Laboratory Director, General Sciences, Lawrence Berkeley National Laboratory:

- a. Per policy, an appointment salary of \$277,477 at LBNL Salary Grade N17 (Minimum \$272,280, Midpoint \$349,812, Maximum \$427,344) as Associate Laboratory Director, General Sciences, Lawrence Berkeley National Laboratory.
- b. Per policy, a five percent monthly contribution to the Senior Management Supplemental Benefit Program.



- c. This appointment is at 100 percent time and the actions associated with the appointment are effective upon approval.

**Recommended Compensation**

**Effective Date:** Upon approval

**Base Salary:** \$277,477

**Total Cash Compensation:** \$277,477

**Grade Level:** LBNL Salary Grade N17

(Minimum \$272,280, Midpoint \$349,812, Maximum \$427,344)

**50th Percentile Market Base Salary:** \$333,700

**Percentage Difference from 50<sup>th</sup> Percentile Market Base Salary:**

16.9 percent below market

**75th Percentile Market Base Salary:** \$506,200

**Percentage Difference from 75<sup>th</sup> Percentile Market Base Salary:**

45.1 percent below market

**Funding Source:** Non-State funds

**Budget &/or Prior Incumbent Data**

**Title:** Scientific Division Director, Nuclear Science Division

**Base Salary:** \$252,252

**Total Cash Compensation:** \$252,252

**Grade Level:** LBNL Salary Grade N16

(Minimum \$178,164, Midpoint \$273,978, Maximum \$369,792)

**Funding Source:** Non-State funds

Additional items of compensation include:

- Per policy, standard pension and health and welfare benefits and standard senior management benefits (including senior manager life insurance and executive salary continuation for disability).

The compensation described above shall constitute the University's total commitment until modified by the Regents and shall supersede all previous oral or written commitments. Compensation recommendations and final actions will be released to the public as required in accordance with the standard procedures of the Board of Regents.

**Submitted by:** Laboratory Director Alivisatos  
**Reviewed by:** President Yudof  
Committee on Compensation Chair Ruiz  
Office of the President, Human Resources

- (3) ***Extension of Appointment of and Contract Compensation for Robert A. Williams as Head Men's Basketball Coach, Santa Barbara Campus***

Background to Recommendation

Action under interim authority was requested to approve the contract compensation for Robert A. Williams, Head Men's Basketball Coach at UC Santa Barbara, effective retroactive to September 1, 2010 and extending through August 31, 2016. The retroactive effective date reflects an exception to policy and marks the beginning of negotiations to extend Mr. Williams' appointment in this position. Campus efforts to develop model language for use in all coaching contracts delayed final execution of Mr. Williams' contract. The campus has been paying Mr. Williams in accordance with the terms of the new contract since September 1, 2010. The campus only recently realized that the contract's terms exceed the authority delegated to the Chancellor pursuant to the Amendment of Regents' Delegation of Authority for Recruiting and Negotiation Parameters for Certain Athletic Positions and Coaches, Systemwide ("Regents' Delegation of Authority"), which the Regents approved at the September 2008 meeting. Accordingly, Regental approval was sought. Approval was sought under interim authority in order to ensure that the proper authority for Mr. Williams' new compensation terms is secured at the earliest possible time. The source of funding for this position is student fees; no State monies are involved. Mr. Williams' previous base salary was \$195,270. The campus sought approval for an annual base salary of \$235,000, which folds in \$39,000 for basketball camp and adds \$730 to his previous base salary. The campus requested that the \$39,000 in cash compensation Mr. Williams previously received for the basketball camp now be included in his base salary, in lieu of any additional base salary increase.

The campus also sought approval for an increase in Mr. Williams' annual incentive potential from \$75,000 to \$165,000, which represents an increase of 120 percent. Regental approval was required for this increase because it exceeds the 15 percent increase allowed under the September 2008 Amendment of Regents' Delegation of Authority for Recruiting and Negotiation Parameters for Certain Athletic Positions and Coaches, Systemwide. Under the new contract, Mr. Williams will be eligible to receive \$15,000 if the UCSB basketball team wins the regular season Big West Conference championship (alternatively, \$25,000 in any year in which the team wins that championship and also won it the previous year), \$10,000 if the team is selected to participate in the National Collegiate Athletic Association (NCAA) Men's Basketball Tournament and an additional \$7,500 for every game won in that Tournament prior to the Final Four, \$25,000 if the team advances to the Final Four and \$75,000 if the team wins the NCAA Men's Basketball Championship. Accordingly,

60.6 percent (\$100,000) of the incentive package would only be paid if the team reaches the Final Four and subsequently wins the NCAA Men's Basketball Championship.

In calendar year 2010, Mr. Williams received incentive payments of \$10,000 for winning the Big West Conference championship title and \$10,000 for participating in the first round of the NCAA Men's Basketball Tournament. In calendar year 2011, the team won the Big West Conference tournament and the Conference's automatic bid to the NCAA Tournament. Mr. Williams received \$10,000 for making the NCAA field of 64 teams. The men's basketball team has been selected for the NCAA Men's Basketball Tournament four times in the program's history and, to date, has not advanced beyond the first round.

Mr. Williams was hired as Head Coach of the Men's Basketball program in March 1998. As Head Coach, he has compiled an overall record of 199-156. This upcoming season (2011-12) will mark Mr. Williams' 14th season as Head Coach at UC Santa Barbara. In 2010-11, he guided the Gauchos to an 18-14 overall record and their first back-to-back Big West title and NCAA Tournament appearance. Mr. Williams has been named Big West Coach of the Year three times. Under his direction, the UC Santa Barbara Men's Basketball Team has had 10 winning seasons, and the 23 games won in 2007-2008 are a school record. The campus looks forward to continuing success for the program under Mr. Williams' leadership.

#### Recommendation

The following items were approved in connection with the extension of the appointment of and the contract compensation for Robert A. Williams as Head Men's Basketball Coach, Santa Barbara campus:

- a. **Duration**. The term of the employment contract is effective retroactive to September 1, 2010 through August 16, 2016. The retroactive approval is considered an exception to policy.
- b. **Appointment**. Mr. Williams' appointment as the Head Coach of Men's Basketball is at 100 percent time.
- c. **Annual Base Salary**. Mr. Williams' basketball camp incentive of \$39,000 will be eliminated and folded into his base salary increasing it from \$195,270 to \$235,000 at MSP A (Minimum \$147,300, Midpoint \$200,500, Maximum \$253,600). The annual base salary for each year of the contract is \$235,000.

- d. **Incentives.** An increase of 120 percent in annual incentive potential from \$75,000 to \$165,000. This increase requires Regental approval because it exceeds the 15 percent allowed under the September 2008 Amendment of Regents' Delegation of Authority for Recruiting and Negotiation Parameters for Certain Athletic Positions and Coaches, Systemwide.

**New Incentive:**

- i. If the team wins the regular season conference championship:
- (a) \$15,000
  - (b) Alternatively, \$25,000 if the team wins the conference championship and also won it the previous year.
- ii. \$10,000 if the team is selected to participate in the NCAA Tournament and an additional \$7,500 for every game won in the Tournament prior to the Final Four. An additional \$25,000 if the team participates in the Final Four.
- iii. \$75,000 if the team wins the National Championship.

**Previous Incentive:**

- i. If the team wins or ties for the regular season conference championship:
- (a) \$10,000 if there is only one division.
  - (b) \$7,500 if the conference is divided into two divisions.
- ii. \$10,000 if the team is selected to participate in the NCAA Tournament and an additional \$5,000 for every game won. \$25,000 if the team wins the National Championship.
- iii. \$5,000 if the team is selected to participate in the NIT post-season tournament and an additional \$3,000 for each game won.
- e. The contract gives the Director of Athletics the option and discretion, with the approval of the Chancellor, to terminate the contract without cause. If that option is exercised and Mr. Williams

subsequently attains another coaching position with an annual salary that is less than the \$235,000 annual salary reflected in the contract, the University will be obligated to pay the difference for the number of years remaining on the contract. The contract further provides that the University's commitment in any year will not exceed 65 percent of the \$235,000 annual salary stated in the contract, which would be \$152,750.

- f. The funding source for this position is student fees. The September 2008 Amendment of Regents' Delegation of Authority for Recruiting and Negotiation Parameters for Certain Athletic Positions and Coaches, Systemwide, requires Regental approval when the funding for a coach contract comes from sources other than athletic department revenues (including athletic equipment supplier agreements) or private fundraising.

**Recommended Compensation**

**Effective Date:** September 1, 2010

**Base Salary:** \$235,000

**Incentives:** \$0 - \$165,000

**Total Cash Compensation:** \$235,000 - \$400,000

**Grade Level:** MSP Grade A

(Minimum \$147,300, Midpoint \$200,500, Maximum \$253,600)

**Median Market Data:** not applicable

**Percentage Difference from Market:** not applicable

**Funding Source:** Non-State funds

**Budget &/or Prior Incumbent Data**

**Base Salary:** \$195,270

**Incentives:** \$0 - \$75,000

**Camps Fee:** \$39,000

**Total Cash Compensation:** \$234,270 - \$309,270

**Grade Level:** MSP Grade A

(Minimum \$147,300, Midpoint \$200,500, Maximum \$253,600)

**Funding Source:** Non-State funds

Additional items of compensation include:

- Per policy, continued eligibility for standard pension and health and welfare benefits.

The compensation set forth above shall constitute the University's total commitment until modified by the Regents and shall supersede all other previous oral and written commitments. Compensation recommendations and final actions will be released to the public as required in accordance with the standard procedures of the Board of Regents.

**Submitted by:** UC Santa Barbara Chancellor Yang  
**Reviewed by:** President Yudof  
Committee on Compensation Chair Ruiz  
Office of the President, Human Resources

- (4) *Contract Appointment of and Compensation for James A. Les as Head Men's Basketball Coach and Lecturer, Davis Campus*

Background to Recommendation

The Davis campus requested action under interim authority for retroactive approval of the contract appointment of and compensation for James A. Les as Head Men's Basketball Coach and Lecturer, effective July 1, 2011 through June 30, 2016. Funding for this action would come from Student Activities and Services Initiative funding and would not involve State funds. The campus did not initially realize that the terms of the contract exceeded the parameters set forth in the September 2008 Amendment of Regents' Delegation of Authority for Recruiting and Negotiation Parameters for Certain Athletic Positions and Coaches, Systemwide. Accordingly, Regental approval was sought and was urgently needed because Mr. Les has already signed an appointment letter, and his five-year contract appointment with UC Davis began July 1, 2011. Mr. Les was offered a five-year contract position following a national search to replace former head coach Gary Stewart.

Mr. Les comes to UC Davis from Bradley University where his team won 150 games and, in 2006, was part of the National Collegiate Athletic Association (NCAA) Tournament Sweet Sixteen. Mr. Les has had an established career as a collegiate and professional player and coach, which includes nine seasons as Bradley's head coach and three more as an assistant with the former Sacramento Monarchs of the Women's National Basketball Association (WNBA). Mr. Les enjoyed a seven-year National Basketball Association (NBA) career that included four seasons with the Sacramento Kings.

This is the first contract the UC Davis campus has negotiated that has exceeded the Chancellor's recruitment parameter authority. This contract is rather complex, in part because UC Davis coaches have split appointments, which consist of a staff appointment as Head Coach and a separate lecturer appointment. The lecturer appointment is governed by a union contract. However, if his lecturer appointment terminates prior to the termination of the coaching contract, the contract nevertheless obligates the University to pay him the full annual salary identified for each year in the contract, including the portion that would otherwise have been paid as compensation for the lecturer appointment.

During the first three years of his tenure at UC Davis, Mr. Les will continue to receive some compensation from Bradley University because Bradley University elected to terminate his employment prior to the end of his contract with the institution.

The terms of the contract include a salary progression of guaranteed total cash compensation. During the first three years of his employment at UC Davis, when he will continue to receive some compensation from Bradley University, Mr. Les will be paid \$125,000. This salary is equivalent to the salary that his predecessor in the position had received. In his fourth and fifth years, after Mr. Les has had an opportunity to develop the UC Davis program, Mr. Les's salary will be \$250,000 and \$275,000, respectively. The September 2008 Amendment of Regents' Delegation of Authority for Recruiting and Negotiation Parameters for Certain Athletic Positions and Coaches, Systemwide, allows the Chancellor to approve compensation for coaches provided that the salary offer is within 30 percent of the previous coach's salary for the same sport and the salary does not increase more than 30 percent per year during the term of the contract. The compensation terms in Mr. Les' contract exceed the authority delegated to the Chancellor because of the salary increase that will take place after this third year at UC Davis and because, over the five years of the contract, he will be paid more than 30 percent more than his predecessor. Therefore, approval by the Regents is required for Mr. Les' contract compensation.

The negotiated salary for Mr. Les was based on the average salary for Big West Conference basketball coaches, which is \$216,467.

Mr. Les was inducted into the Bradley Athletics Hall of Fame in 1998. He also has been inducted into the Illinois Basketball Coaches Association Hall of Fame, the Greater Peoria Sports Hall of Fame and the Chicagoland Sports Hall of Fame. Additionally, Bradley Braves' fans voted Mr. Les one of the 15 greatest players in program history during the celebration of Bradley's first 100 basketball seasons.

#### Recommendation

The following items were approved retroactively in connection with the terms and conditions reflected in the contract for James A. Les as Head Men's Basketball Coach and Lecturer, Davis campus:

- a. **Duration**. The term of the employment contract is effective retroactive to July 1, 2011 and will terminate on June 30, 2016. The retroactive approval is an exception to policy.

- b. **Appointments.** Mr. Les will have a dual appointment as the Head Men's Basketball Coach and as an academic lecturer. The lecturer appointment is governed by a union contract and is not subject to Regental approval.
- c. **Annual Base Salary.** The annual base salary for each year of the contract is reflected below. The full annual base salary is indicated below because the University is obligated by contract to pay this amount per year even if Mr. Les' lecturer appointment terminates before the contract terminates.

The lecturer appointment salary is fixed at \$25,204.80. The coach appointment salary in contract years 1 through year 3 will be steady at \$99,795.20. In contract years 4 and 5, the coach appointment salary will increase to \$224,795.20 and \$249,795.20, respectively.

The annual base salary increase of 100 percent from year 3 to year 4 requires Regental approval because it exceeds the 30 percent increase allowed under the September 2008 Amendment of Recruiting and Negotiation Parameters for Certain Athletic Positions and Coaches, Systemwide. Regental approval is also required because, over the five years of the contract, he will be paid more than 30 percent more than his predecessor.

<u>Contract Year</u>	<u>Effective Date</u>	<u>Total Annual Base Salary</u>
1	07/1/11 – 06/30/12	\$125,000 (\$99,795.20 + \$25,204.80)
2	07/1/12 – 06/30/13	\$125,000 (\$99,795.20 + \$25,204.80)
3	07/1/13 – 06/30/14	\$125,000 (\$99,795.20 + \$25,204.80)
4	07/1/14 – 06/30/15	\$250,000 (\$224,795.20 + \$25,204.80)
5	07/1/15 – 06/30/16	\$275,000 (\$249,795.20 + \$25,204.80)

- d. **Non-Base Building Compensation.** At the discretion of the Director and approval of the Chancellor, athletically related non-base building compensation may be paid each year for services rendered on a by-agreement basis. The non-base building compensation can range from \$0 to \$50,000.
- e. **Supervision of Sports Camps.** At the sole discretion and approval of the Director, Mr. Les may supervise a sports camp(s). Additional compensation ranging from \$0 to \$50,000 for a camp or program will be negotiated separately and paid by stipend.
- f. Should the University terminate Mr. Les without cause, the University will continue to pay Mr. Les' full salary for the term of



the contract. If this occurs, Mr. Les is obligated to use his best efforts to secure alternative coaching employment, and any amounts he receives from such employment will reduce the University's obligation.

- g. Should the University terminate or fail to reappoint Mr. Les as a lecturer, the University will adjust the coach salary to ensure no reduction in total annual compensation for the term of the contract.
- h. Per policy, reimbursement of 100 percent of all actual and reasonable moving expenses for the purpose of relocation of the primary residence subject to the current policy guidelines, and up to a maximum of \$25,000. In addition, per policy, reimbursement of storage costs, should it be necessary, for up to 90 days after the move from the primary residence.
- i. The funding source for this position is from student referendum fees (voted on by the students in spring, 1993). The September 2008 Amendment of Regents' Delegation of Authority for Recruiting and Negotiation Parameters for Certain Athletic Positions and Coaches, Systemwide, requires Regental approval when the funding source for a coach contract is anything other than athletic department revenues (including athletic equipment supplier agreements) or private fundraising.

**Recommended Compensation**

**Effective Date:** July 1, 2011

**Annual Base Salary (Year One):** \$125,000

[\$99,795.20 (Coach) + 25,204.80 (Lecturer)]

**Range of Non-Base Building Compensation:** \$0 - \$50,000

**Range of Sport Camp Income:** \$0 - \$50,000

**Total Compensation (Year One)\*:** \$125,000 - \$225,000

**Grade Level:** not applicable

**Funding Source:** Non-State funds

**\*In year two and year three, the annual base salary and total compensation will remain the same. In year four, the annual base salary will increase to \$250,000, resulting in a corresponding increase to \$250,000 - \$350,000 for total compensation. In year five, the annual base salary will increase to \$275,000, resulting in a corresponding increase to \$275,000 - \$375,000 for total compensation.**

**Budget &/or Prior Incumbent Data**

**Title:** Head Men's Basketball Coach

**Annual Base Salary:** \$125,451

**Other Non-Base Building Compensation (including Sports Camps):**

\$0

**Total Compensation:** \$125,451**Grade Level:** not applicable**Funding Source:** Non-State funds

Additional items of compensation include:

- Per policy, standard pension and health and welfare benefits except that coaches are not eligible for vacation or sick leave accrual.

The compensation set forth above shall constitute the University's total commitment until modified by the Regents and shall supersede all other previous oral and written commitments. Compensation recommendations and final actions will be released to the public as required in accordance with the standard procedures of the Board of Regents.

**Submitted by:** UC Davis Chancellor Katehi  
**Reviewed by:** President Yudof  
Committee on Compensation Chair Ruiz  
Office of the President, Human Resources

**6. REPORT OF COMMUNICATIONS RECEIVED**

Secretary and Chief of Staff Kelman reported that, in accordance with Bylaw 16.9, Regents received a summary of communications in reports dated September 1 and October 3, 2011.

**7. REPORT OF MATERIALS MAILED BETWEEN MEETINGS**

Secretary and Chief of Staff Kelman reported that, on the dates indicated, the following were sent to the Regents or to Committees:

**To Members of the Committee on Compensation**

- A. From the President, Bi-Monthly Transaction Monitoring Report for Deans and Faculty Administrators – September 2011. (October 5, 2011)

**To Members of the Committee on Finance**

- B. From the President, Annual Report of the Budget Expenditures for the Associates of the President and of the Chancellors for Fiscal Year 2010-11. (October 7, 2011)

**To Members of the Committee on Grounds and Buildings**

- C. From the President, Annual Report on Chancellors' Residences and Offices Capital Projects for Fiscal Year 2010-11. (September 28, 2011)

**To the Regents of the University of California**

- D. From the Secretary and Chief of Staff, letter indicating the Committee assignments for Student Regent-designate Jonathan Stein, Faculty Representatives Robert Anderson and Robert Powell, and noting a change of Regent Makarechian's Committee assignments. (August 30, 2011)
- E. From the Chairman, a report derived from a meeting of former UC chancellors. (September 1, 2011)
- F. From the Secretary and Chief of Staff, summary of communications received subsequent to the August 1, 2011 report of communications. (September 1, 2011)
- G. From the President, letter conveying the Academic Senate's views on graduate student support. (September 1, 2011)
- H. From the President, letter announcing the retirement of Provost and Executive Vice President Larry Pitts. (September 6, 2011)
- I. From the President, Bi-Monthly Transaction Monitoring Report – July 2011; and Report of Actions Taken Under the Delegation of Authority for Recruiting and Negotiation Parameters for Certain Athletic Positions and Coaches, Systemwide – July 2011. (September 6, 2011)
- J. From the President, Annual Report on Executive Compensation for Calendar Year 2010: Incumbents in Certain Senior Management Positions; and Annual Report on Compensated Outside Professional Activities for Calendar Year 2010: Incumbents in Certain Senior Management Positions. (September 6, 2011)
- K. From the President, letter extending the Committee assignments of the Staff Advisors to include membership on the Committee on Grounds and Buildings and the Committee on Compliance and Audit. (September 6, 2011)
- L. From the President, report on the fee levels for self-supporting professional degree programs approved for 2011-12. (September 8, 2011)
- M. From the Secretary and Chief of Staff, copy of letter sent to the President confirming the Regents appointed to the Committee to Advise the President on the Selection of a Chancellor for the San Diego campus (September 19, 2011)
- N. From the Secretary and Chief of Staff, summary of communications received subsequent to the September 1, 2011 report of communications. (October 3, 2011)

- O. From the President, letter announcing that Saul Perlmutter, a senior scientist at the Lawrence Berkeley National Laboratory and a Professor of Physics at UC Berkeley, has been selected as one of the three recipients of the 2011 Nobel Prize in Physics. (October 4, 2011)
- P. From the President, Bi-Monthly Transaction Monitoring Report – September 2011. (October 4, 2011)
- Q. From the President, 2011 annual report on proposals seeking research funding from the tobacco industry (October 7, 2011)
- R. From the President, article regarding the agreement reached between UC and the American Federation of State, County and Municipal Employees (AFSCME). (October 11, 2011)
- S. From the President, letter and press release regarding the Committee to Advise the President on the selection of a Chancellor for UC San Diego. (October 18, 2011)
- T. From the President, report from the University's Office of State Governmental Relations regarding outcomes of State legislation of interest to the University. (October 18, 2011)
- U. From Regent Pattiz, letter and press release announcing the new Director of the Lawrence Livermore National Laboratory. (October 27, 2011)

Chairman Lansing thanked the Regents and the members of the public for attending. She expressed pleasure at the fact that the public comment period had been extended for over two hours. The Regents had listened carefully to all those who spoke. She noted with regret that a small number of individuals had disrupted the meeting. She stressed that the Regents would continue to advocate for fair funding of the University to ensure quality, access, and affordability. Regents would visit the campuses and speak with students directly.

Regent Blum asked that the meeting be adjourned in memory of Ira Michael Heyman, who served as chancellor of UC Berkeley from 1980 to 1990 and had recently passed away. Chancellor Heyman was an outstanding leader who understood the nature of the University and helped to build the quality of the Berkeley campus; his contributions to the University would be remembered.

The meeting adjourned at 1:00 p.m.

Attest:

Secretary and Chief of Staff

**THE REGENTS OF THE UNIVERSITY OF CALIFORNIA  
INTEREST RATE SWAP GUIDELINES  
(July, 2011)**

Under the University's Standing Order 100.4(nn) the President has the authority to enter into interest rate swap transactions. The President has delegated sole authority to enter into these transactions, in a manner consistent with the guidelines enumerated below, to the Executive Vice President – Chief Financial Officer (CFO) under DA 2252.

**A. GUIDELINES**

**I. PURPOSE**

These guidelines will direct the use of interest rate swaps in conjunction with the Regents' debt portfolio. Interest rate swaps can be utilized by the Regents as part of its overall asset/liability risk management strategy for its revenue bond programs. The Regents may enter into interest rate swap transaction(s) if the transaction is expected to result in at least one of the following:

- to reduce exposure to changes in interest rates on either a current or future debt issue(through the use of anticipatory hedging instruments)
- to manage asset/liability interest rate risk
- to lower the overall expected net cost of capital of a borrowing as compared to products available in the bond market
- to manage variable interest rate exposure consistent with prudent debt practices
- to achieve more flexibility in meeting overall financial objectives than can be achieved in the bond market
- manage the Regent's credit exposure to financial institutions and other entities through the use of offsetting swaps and other credit management products

These guidelines apply only to interest rate swaps and do not apply to commodity, currency or credit default swaps or other types of hedging or derivative products, which are not authorized by the Regents.

The Regents will not enter into swaps for speculative purposes.

**II. NON-SPECULATION**

While the Regents may use swaps to increase or decrease the amount of floating-rate exposure on its balance sheet, the Regents will not enter into swaps under any of the following circumstance as determined in each case by the President or as delegated to the CFO:

- The swap exposes the Regents to extraordinary leverage or risk;
- The swap serves a purely speculative purpose, such as entering into a swap for the sole purpose of trading gains;
- The Regents is unable to reasonably anticipate that it will have sufficient liquidity or financing capacity to terminate the swap at market levels if it should need to;
- There is insufficient pricing data available to allow the Regents and its advisors to adequately value the swap.

### **III. AUTHORITY**

Prior to entering into a specific swap transaction, the transaction must receive: 1) approval of the Chair Board of Regents (or the Vice Chair if the Chair is not available) and the Chair of the Committee on Finance (or the Vice Chair if the Chair is unavailable) and 2) and an opinion from counsel to the effect that (a) that the agreement relating to the swap transaction is a legal, valid and binding obligation of the Regents and the counterparty and (b) that entering into the transaction complies with applicable state and Federal laws.

### **IV. SENIOR MANAGEMENT OVERSIGHT**

The President shall direct the CFO to review this policy periodically to take into account business and market changes. The CFO shall be responsible for insuring the implementation of this policy and proposing amendments to the policy to take into consideration, any or all of the following, as applicable:

- An analysis of the reasonableness of the proposed activities in relation to the Regents' overall financial condition and capital levels;
- An analysis of the risks that may arise from the implementation of a swap portfolio;
- An analysis of the performance of existing and pro forma swap transactions over time as market conditions may change;
- Impact of counterparty exposure as counterparty credit ratings change over time;
- Potential effects that the swap portfolio may have on the credit ratings of any Regents' obligations assigned by the rating agencies;
- The relevant accounting guidelines;
- The relevant tax treatment; and
- An analysis of any changes to any applicable legislation and any new legal restrictions which may impact the enforceability of the swap obligations.

### **V. FORM OF AGREEMENTS**

Each interest rate swap transaction shall be governed by the terms and conditions as set forth in the International Swaps and Derivatives Association, Inc. (ISDA) Master Agreement, as amended or supplemented by Schedules, Credit Support Annexes and Confirmations. The swap agreements between

the Regents and each qualified swap counterparty shall include payment, term, security, collateral, default, remedy, termination, and other terms, conditions and provisions as the CFO deems necessary or desirable.

## **VI. QUALIFIED SWAP COUNTERPARTIES**

Swaps will be executed with counterparties possessing minimum counterparty ratings in the “AA” ratings category by at least one nationally recognized rating agency. Counterparties may meet these ratings criteria based on their own credit ratings or the credit ratings of their guarantors or credit enhancers. Exceptions may be granted if specifically approved in writing by the CFO. All counterparties will be required to post collateral (subject to threshold amounts) for the Regents’ benefit in the event they fall below specific ratings thresholds.

## **VII. METHODS OF SOLICITING AND PROCURING SWAPS**

Swaps can be procured on a competitive or negotiated basis.

### **BASIS OF AWARD**

*Competitive Bid.* As a general rule, a competitive selection process will be used whenever reasonable, if the product is relatively standard, if it can be broken down into standard components, if multiple providers have proposed a similar product to the Regents, or if competition will not create market pricing effects that would be detrimental to the Regents’ interests. If it is determined that a Swap should be competitively bid, the Regents may employ a hybrid structure to reward unique ideas or special effort by reserving a specified percentage of the Swap to the firm presenting the ideas on the condition that the firm match or improve upon the best bid. The competitive bid should solicit bids from a minimum of three firms. Solicitations for bids must be made only to potential counterparties who are qualified under the terms of this policy.

*Negotiated Transaction.* The CFO may procure swaps by negotiated methods in the following situations as he or she determines:

- (a) A determination is made by the CFO that due to the complexity of a particular swap; a negotiated process is advisable.
- (b) A determination is made that a negotiated transaction will assist the Regents and reward innovation and a high level of service in the provider’s capacity as part of the Regent’s investment banking team;
- (c) A determination is made that the negotiated process will facilitate counterparty diversification which is in the best interest of the Regents;
- (d) A determination is made that the negotiated process will avoid market pricing effects that would be detrimental to the Regent’s interest.

To provide safeguards on negotiated transactions, the Regents will secure outside professional financial advice to assist in the process of structuring, documenting and pricing the transaction and to render an

opinion that a fair price was obtained. In all transactions, regardless of procurement method, the counterparty shall be required to first disclose any and all payments to third parties (including lobbyists, consultants and attorneys) who had any involvement in assisting the counterparty in securing business with the Regents.

## VIII. MANAGEMENT OF SWAP RELATED RISK

Swap agreements present certain risks for the Regents. The CFO will consider the following risks and follow the related guidelines and parameters upon entering into each Swap agreement.

**COUNTERPARTY RISK.** Swaps are financial contracts under which the parties assume credit exposure to one another. Limiting the maximum potential exposure caused by a concentration of swap agreements with one counterparty is advisable. In order to manage this risk the CFO will:

1) Target the maximum potential exposure of Swaps between a particular Counterparty and the Regents not to exceed 50% of the total maximum potential exposure of the Regents' entire swap and overall credit portfolio, when logistically possible. Exposures on off-setting swaps may be considered when calculating net maximum potential exposure.

2) Require collateralization provisions by the counterparty based on credit rating thresholds.

AA-/Aa3 and above	\$30 million
A+/A1	\$20 million
A/A2	\$10 million
A-/A3	\$5 million
Baa1/BBB+ and below	Zero

3) Require optional termination rights for the benefit of the Regents if the counterparty is downgraded below the "A" ratings category by a nationally recognized ratings agency.

**TERMINATION RISK.** A swap termination, in general, should produce a benefit to the University either through a receipt of payment from a termination, or if a termination payment is made by the University, through conversion to a more beneficial debt position. The University can consider a provision in a swap agreement that permits an optional termination at any time over the term of the swap. In some circumstances, a termination payment by or to the University may be required in the event of termination of a swap agreement due to a counterparty default or decrease in credit rating.

**AMORTIZATION RISK.** Mismatched swap and bond amortization schedules can result in a less than perfect hedge and create additional risk. The amortization schedules of the debt and associated swap should be closely matched for the duration of the swap. The term and notional amount of the swap should generally not exceed the term and amount of the associated debt.



**BASIS RISK.** There exists the potential for the cashflows on the underlying floating rate bond issue to not match the floating leg of the swap. To mitigate this risk, any index chosen as the basis of a swap agreement shall be an industry recognized market index that includes but is not limited to SIFMA (Securities Industries and Financial Market Association) Municipal Swap Index or LIBOR (London Interbank Offered Rate). The potential risk of the University is making/receiving payments based on the specified index should be evaluated and quantitatively measured prior to entering into a swap.

**TAX RISK.** The risk that tax-exempt bond rates may unexpectedly increase or fluctuate due to changes in the tax code is called tax risk. Tax risk is present in all tax-exempt debt issuances. When entering into swaps associated with tax-exempt bonds, tax risk involves tax-exempt bond rates consequently diverging from the specified swap index (a form of basis risk). Tax risk should be evaluated prior to entering into a swap agreement. This risk will be regularly monitored.

## **IX. MEASURING SWAP EXPOSURE**

The Regents will measure swap exposure not based on notional amount, but rather on the risk to the Regents of potential termination payments (either by the Regents or to the Regents by the counterparties). Maximum potential exposure also referred to as “Peak Exposure,” will be determined by a quantitative measure that reflects the size, term, and projected volatility of the swaps. Peak Exposure provides a quantification of the Regents’ worst case swap exposure. It is calculated by applying stress tests to the Regents’ swaps to show how large the potential termination costs of the swaps could be if markets moved in an extremely adverse manner. Market movements are typically calculated assuming a two standard deviation change in market rates, based on historic volatilities, to provide better than 95% degree of confidence.

In order to accurately determine the potential risks from entering into new interest rate swaps, prior to entering into new swap agreements, the CFO will prepare for the President, the Chair of the Board and the Chair of the Finance Committee an updated analysis of Peak Exposure, both with and without the proposed new swap agreement. This will be attached as part of the authorization request.

In order to limit the Regents’ counterparty risk, the Regents will seek to avoid excessive concentration to a single counterparty or guarantor by diversifying its counterparty exposure over time. Exposure to any counterparty or guarantor will be measured using peak exposure analysis.

## **X. REPORTING**

The Annual Financial Report prepared by the University of California Office of the President and presented to the Board of Regents will discuss all interest rate swaps. The notes to the financial statements shall include the following information:

- A summary of swap agreements, including but not limited to the type of swap, the rates paid by the Regents and received by the Regents, indices, and other key terms.
- Market values of the Regents’ swap agreements.

- The credit rating of each swap counterparty or credit enhancer (where relevant).
- Actual collateral posting by a swap counterparty, if any, per swap agreement and in total by swap counterparty.
- Any termination events that have occurred.
- A summary of derivative instrument activity during the reporting period and balances at the end of the reporting period.

The Regents may hire a financial advisor to assist in the monitoring of its swaps on an on-going basis.

## **B. DEFINITIONS**

**Authorized Representative** – Includes the President and as delegated Executive Vice President – CFO.

**Counterparty** – The participant to which an exchange of payments is made.

**Interest Rate Swap** - Involves exchanging a fixed amount per payment period for a payment that is not fixed, or in the case of a basis swap, an amount based on one floating rate index for another. In an interest rate swap, the principal amount is never exchanged.

**ISDA Master Agreement** - The International Swaps and Derivatives Association (ISDA) is a trade organization of participants in the market for over-the-counter derivatives. The ISDA Master Agreement is a standardized contract that serves as the framework between two counterparties to enter into a swap.

**London Interbank Offered Rate (LIBOR)** – The interest rate that the banks charge each other for loans (usually in Eurodollars). A commonly used base index for swap agreements.

**Notional Amount** - Nominal or face amount that is used to calculate payments for the swap agreement.

**SIFMA Index** - The Securities Industry and Financial Markets Association Municipal Swap Index , produced by Municipal Market Data, is a 7-day high-grade market index comprised of tax-exempt variable rate demand bonds. It is the principal floating rate index for municipal floating rate bonds.